

# MW MontellWilson LLC

MontellWilson LLC is a Chicago-based independent Investment Bank and business/operations advisor. Our specialties include Mergers & Acquisitions, Strategic Business Planning, Operations Consulting, and Venture Capital. We primarily serve clients seeking buy-side or sell-side M&A transactions. Our specialized transaction process facilitates powerful win – win solutions for the buyer **and** the seller of distressed or growing companies. This commitment to superior performance is implemented by deep-diving operations on site via business, market, personnel and financial analyses. We consistently achieve the highest possible value for our clients. MontellWilson is U.S. focused though the team has extensive international experience as well.

## Our Mission:

***Rebuilding U.S. manufacturing one company at a time.***

## Our Services :

### Mergers & Acquisitions

- Buy Side & Sell Side Advisors
- Business Valuation
- Add-Ons
- Carve-Outs
- Management Buyouts

### Venture Capital

- Financial & Strategic Planning
- Capital Raises
- Option Analysis
- Board Participation

### Business & Operations Consulting

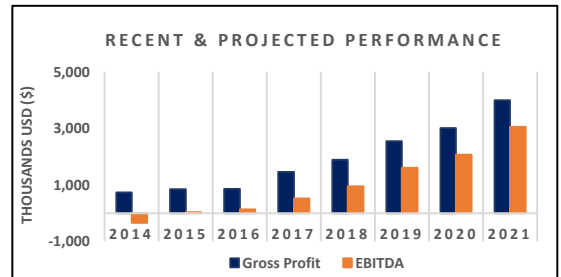
- Strategic Planners & Advisors
- Business Plans
- On-Site Operations Consulting
- Leadership Coaching
- Organizational Analysis

## Our Recent Activity :

### Project Gator



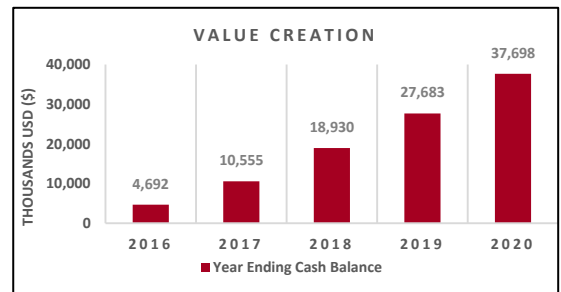
\$5 M acquisition of CNC Machining Operation in Central Florida. MontellWilson’s in-depth analysis results in a plan to grow wealth to \$24 M in 5 years.



### Project Razorback



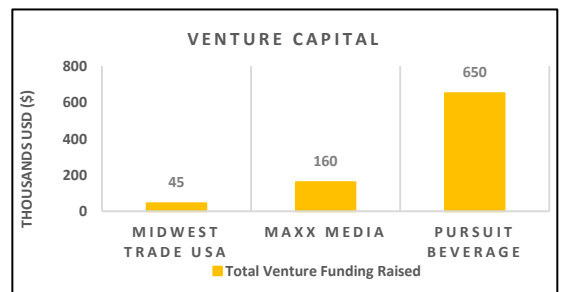
\$20 M carve-out of Metalforming and Fabrication Division in Arkansas from large multi-national corporation. MontellWilson’s plan builds on the strengths of the company and its people to build value to \$38 M in the near term.



### Pursuit Beverage, Maxx Media Group LLC and Midwest Trade USA



MontellWilson worked with its vast network of capital partners to raise venture funding for Pursuit Beverage, Maxx Media Group LLC, and Midwest Trade USA.



**Michael R. Wilson, President and CEO**

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**Shawn Montell-Wilson, Chairman** – Graduating summa cum laude from St. Xavier University with a Bachelor of Science degree in Biology and Master’s degree in Education, Shawn began her career in psychopharmacology, researching experimental drugs for Bristol Myers Squibb at the University of Illinois. Shortly after completing her research projects, she was presented the opportunity to transform a struggling automobile dealership on Chicago’s south side. Shawn has keen business acumen and fiscal sense which led to tremendous growth of the dealership. She and her partners increased business tenfold within six months and owned the business outright within two years. Her continued drive and determination led to the acquisition of two more dealerships in Chicago. Shawn has maintained consistent community involvement through her volunteer work with Dreams for Kids and various faith-based projects. She is currently coaching elementary school teachers and mentoring special needs students in Chicago Public Schools.



**Michael R. Wilson, President & CEO** – Mike spent 32 years as a global manufacturing leader and has substantial turnaround and downturn recovery experience. He has worked for such top performers as Procter & Gamble, Ford Motor Company, and Material Sciences Corporation, and has recently consulted for Navistar. Mike has been a Global Vice President and Corporate Officer and worked closely with the Board of Directors at his public company. His extensive mergers & acquisitions experience combined with vast “shop floor to board room” business acumen enables a high degree of trust and reliability with his clients. Mike holds a Bachelors of Science in Engineering from Michigan State University and an MBA from the Ross Business School at the University of Michigan. Mike lends his talents to non-profits and is currently a Board Member for the Girls Scouts of Greater Chicago and Northwest Indiana.



**Finance Team** – Tim Guiheen, CPA is our key resource for all financial matters related to our business. Tim has 30 plus years of corporate finance experience and led the outside accounting and tax services for Navistar and its vast network of company-owned dealerships. We are also supported by the accounting team at 1800Accountant where Lynn Oates, CPA is our dedicated resource. Lynn and his trusted colleagues specialize in new start-ups and bring exceptional knowledge to our team. He is based in Scottsdale, Arizona and also assists our client development in the Southwest region.



**Challan Hill, Senior Associate** – Challan spent 18 years at Material Sciences Corporation and has extensive experience in Procurement, Marketing & Sales, and Human Resources. Challan’s spontaneity and creativeness lead to exceptional project development and final presentation. She also designs and prepares our marketing materials. Challan has an Associate Degree in Arts from College of DuPage and is pursuing her degree in Education from Western Governors University.

